

## 'The progressive character of Unifeeder is consistent with our philosophy'

A 45ft container offers the possibility of transporting more with fewer movements, and it can be switched effortlessly between rail, road and water transport. For this, and for many other reasons, Unifeeder has been collaborating with producer and container innovator UNIT45 for years. Jan Koolen, managing director of UNIT45, talks about collaboration and the benefits of this unique container concept. 'The progressive character of Unifeeder is consistent with our philosophy.'

## In the beginning...

During the development of the standard 45ft container, the rules regarding road transport were an obstacle. The new container protruded 8 centimetres too far over the rear of the vehicle. Fortunately, the ingenuity of one man, Peter van Dijk, who worked at short sea operator Geest, provided a solution. In the 90s, he introduced the chamfered corner casting, also known as the Geest corner casting, which kick-started an unique transport concept. 'Since 2003 it has really taken off. A number of companies were investing in this design, so the others could not be left behind. A fixed price is paid per pallet, so the 45ft container is more beneficial to work with,' explains Koolen.

## Fits in everywhere

The key question among carriers is: why choose the more expensive 45ft container rather than the more common 40ft container? 'The 45ft container fits in everywhere and you can transport more volume in one movement. This container is the intermodal transport unit par excellence. Even within the different modalities, the 45ft container has unprecedented benefits and applications. Thanks to its Euro corner castings, the 45ft container can reach the maximum content and payload. Its versatility within the 40ft infrastructure makes transport and handling easy, by road, rail and water. Do I need to continue?' Koolen asks, laughing.

## **Together with Unifeeder**

'Unifeeder is an excellent, financially strong company with young, enthusiastic people. It took a while before we could convince them of the benefits of a 45ft container, but those doubts are now a thing of the past! Together, we are working on solutions for our customers and the cooperation is going extremely well, leading to some excellent results. The basis is good. The progressive character of Unifeeder is consistent with our philosophy,' according to Koolen.

Recently, Unifeeder extended its contract with container supplier UNIT45.



The 45ft concept is the intermodal transport system of the future/ 45ft means transporting more with fewer movements, all handled with the same infrastructure as used for 40ft containers. That represents efficiency in terms of costs, environment and infrastructure. UNIT45 is the only company in the world that concentrates exclusively on the development, construction, financing and delivery of containers within the 45ft concept. UNIT45 offers European shortsea/intermodal transport operators a range of 45ft containers, such as the standard dry unit

and various types of reefers; the diesel-electric with an 800l diesel tank (as pictured) and the all-electric with different options such as double-stack, track & trace system and tail-lift. Also offered are the curtain-sided, open top, garment, bulk unit (also 20/30/45ft) and the VuCaFrame, especially designed for transporting cars. The specification of our 45ft palletwide container can be modified to meet differing needs. So let the future begin today and visit us at www.unit45.com

Villapark 7-8 3051 BP Rotterdam The Netherlands
phone + 31 10 211 02 22 fax + 31 10 218 32 84 www.unit45.com info@unit45.com







.